

UPMC Hamot 201 State Street Erie, PA 16550 T 814-877-6000 UPMCHamot.org

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To Whom It May Concern:

I am pleased to recommend The Medicus Firm and Tony Pate as outstanding partners in the entire recruiting process. Tony provided his expertise in assessing practice needs, community needs, the ideal physician candidates and matching those candidates to the open positions.

His skills go beyond just finding a candidate – they find the highest level of candidates in expertise, personality and professionalism. The candidates presented to us are well informed of our community, our hospital and the practice opportunity. The level of candidates we have received from The Medicus Firm has been outstanding. They have placed a Radiologist in record time with us with more placements on the horizon.

In addition, the multi-search contract has proven to be very user friendly and cost effective. It is a seamless agreement that has allowed us to work on several searches at once, and add/remove searches when necessary. Another thing that has impressed me is the targeted, strategic marketing efforts. The Medicus Firm works to minimize our up-front financial exposure when advertising these positions. They take a customized approach and we work collaboratively to identify the candidate pool to which we want to market. There are no surprises or hidden costs and overall they are mindful of our budgets.

The Medicus Firm has proven to be a valuable partner to our hospital and I would highly recommend using them when recruiting providers for permanent positions. The high level of value that the Firm brings to our strategic partnership is exemplary of the model to which we would like all of our business relations to strive towards.

Sincerely,

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Director of Operations and Risk Manager

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